

**Authorisation of Registrars Policy Review - Submission**

**From:** Daniel Williams

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I agree with the proposed changes, but feel that the application fee should be further increased to \$5,000.

The top 8 registrars control 68% of the .nz market share with 31% managed through 59 registrars which is equivalent to 1,750 Domains per registrar.

This seems like an excessive number of registrars and dilutes the credibility of being an authorized registrar.

There are very good reseller programs on the market including Domain Agent's where Domains can be purchased from as low as \$20.50, only \$2.50 more than the wholesale cost.

Daniel Williams

Domain Agent